

HeartStation RMS

Frequently Asked Questions

Are AED's with built-in Wi-Fi a reliable alternative?

NO! Wi-Fi signal strength and distance are affected by surroundings and network architecture. Wi-Fi networks change periodically and requires passwords or security permissions which create constant maintenance. "AED's with built in Wi-Fi are a nightmare," says a user/distributor.

Is it true that AED's with built-in Wi-Fi steal battery power from the AED?

Yes, and it can cost up to 2 years of AED battery life! Batteries are expensive and this adds extra service calls to replace them. It also eliminates independent oversight (the AED is in charge of monitoring itself). How can it tell you that it's dead?

Will AED's with built-in Wi-Fi monitor any other brands or models?

No.

How about using a camera system for AED monitoring?

Camera systems are expensive. They are difficult to set up, are easily bumped out of placement, don't fit in all cabinets, require frequent battery replacement, and have lighting problems. The camera blocks the AED and the indicator light. All of this requires constant maintenance.

How does RMS compare in price to AED's with built-in Wi-Fi and camera systems?

RMS provides remote monitoring at a lower cost with no maintenance.

If I'm a distributor, do I have to disclose my customer database to HeartStation?

Absolutely not! HeartStation does not obtain your customer information.

Does RMS use M2M (Machine 2 Machine) and IoT (Internet of Things) technology?

Yes. RMS contains these proven technologies used in many of today's products. What makes RMS innovative is how RMS uses these technologies for remote monitoring.

Does the Cat M1 cellular signal used by RMS work with 4G and emerging 5G?

Yes. The key is the use of Cat M1 data transmission technology. It provides deep signal penetration, wide coverage, and low power consumption.

What is HeartStation evaluating for future RMS products?

1. Integrating RMS into AED cabinets. They are a natural combination.
2. Miniaturization of RMS for use in portable AED's.
3. Optional GPS feature

How do I buy RMS?

RMS is available from HeartStation partners. Contact us and we will connect you:

Brent McNeal	218-233-8630	brent.mcneal@heartstation.com
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